

## Frequency (Counting) Distributions

$(a,b,0)$  – class

(This is a class of 4 (actually only 3) discrete distributions. The values of  $a$  and  $b$  for the different distributions is given in the Exam M Tables.)

Notation:  $p_k = \Pr(N = k)$  where  $N$  is the frequency (counting) random variable

**Important Defining Relationship:**  $\frac{p_k}{p_{k-1}} = a + \frac{b}{k}$  for  $k = 1, 2, \dots$

The “4” distributions are:

1. Poisson Distribution with parameter  $\lambda$  :  $P(\lambda)$

$$a = 0 \text{ and } b = \lambda$$

$\lambda$  is a scale parameter

2. Binomial Distribution with parameters  $m$  and  $q$  :  $B(m,q)$

$$a = -\frac{q}{1-q} \text{ and } b = \frac{(m+1) \cdot q}{1-q}$$

If  $m = 1$ , this distribution is called Bernoulli with parameter  $q$ .

3. Negative Binomial Distribution with parameters  $r$  and  $\beta$  :  $NB(r, \beta)$

$$a = \frac{\beta}{1+\beta} \text{ and } b = \frac{(r-1) \cdot \beta}{1+\beta}$$

$r$  is a scale parameter

4. Geometric Distribution with parameter  $\beta$  :  $G(\beta)$

This distribution is the Negative Binomial Distribution with  $r = 1$ .

$$NB(1, \beta) = G(\beta)$$

Compound Counting Distribution  $S = \sum_{i=1}^N M_i$

The distribution of the random variable  $N$  is called the primary distribution. The collection  $\{M_i\}_1^N$  is independent and identically distributed to a given distribution  $M$ , called the secondary distribution, and also independent to  $N$ .

Probability Generating Function Relationship:  $P_S(t) = P_N(P_M(t))$

**Important Formulas:** (Double Expectation D-E)

In each formula, the first equality follows from the D-E Theorem and the second equality follows from the facts  $E[S | N] = N \cdot E[M]$  and  $Var(S | N) = N \cdot Var(M)$

1.  $E[S] = E[E[S | N]] = E[N] \cdot E[M]$
2.  $Var(S) = E[Var(S | N)] + Var(E[S | N]) = E[N] \cdot Var(M) + (E[M])^2 \cdot Var(N)$

**Often Tested Special Case of Compound Counting Distributions:**

$N \sim P(\lambda)$ : This case is called the **compound Poisson distribution**.

The D-E formulas simplify to the following:

1.  $E[S] = \lambda \cdot E[M]$
2.  $Var(S) = \lambda \cdot E[M^2]$

## Tweaks to Severity Distributions

### Basic Random Variables

$X$  – ground up loss random variable (severity distribution)

Apply (regular) deductible,  $d$

$$Y^L = (X - d)_+ = \begin{cases} 0 & \dots X \leq d \\ X - d & \dots X > d \end{cases} \quad (\text{payment per loss random variable})$$

$$Y^P = Y^L | Y > 0 = X - d | X > d \quad (\text{payment per payment random variable})$$

(recognize  $X - d | X > d$  as  $T(d)$  in survival analysis)

Expectations: (continuous case; similar summations in the discrete case)

$$E[(Y^L)] = E[(X - d)_+] = \int_d^\infty (x - d) \cdot f_X(x) dx = \int_d^\infty [1 - F_X(x)] dx$$

$$E[Y^P] = E[Y^L | Y^L > 0] = \frac{E[Y^L]}{\Pr(Y^L > 0)} = \frac{E[Y^L]}{\Pr(X > d)}$$

(Called expected payment per payment, mean excess loss or the mean residual loss)

Anytime using deductibles, for the payment per payment random variable,

$$E[(Y^P)^k] = \int_d^\infty (x - d)^k \cdot \frac{f_X(x)}{\Pr(X > d)} dx = \frac{\int_d^\infty (x - d)^k \cdot f_X(x) dx}{\Pr(X > d)} = \frac{E[(Y^L)^k]}{\Pr(X > d)}$$

### Often Tested Severity Distributions

1.  $X \sim U(0, \omega) \Rightarrow X - d | X > d \sim U(0, \omega - d)$  (DML in survival analysis)
2.  $X \sim EX(\text{mean} = \theta) \Rightarrow X - d | X > d \sim EX(\text{mean} = \theta)$  (CF in survival analysis)
3.  $X \sim \text{Par}(\alpha, \theta) \Rightarrow X - d | X > d \sim \text{Par}(\alpha, \theta + d)$

Apply Policy Limit,  $u$

$$Y = X \wedge u = \begin{cases} X & \dots X \leq u \\ u & \dots X > u \end{cases} = \text{payment per loss random variable}$$

Expectations: (continuous case; similar summations in the discrete case)

$$E[(X \wedge u)^k] = \int_0^u x^k f_X(x) dx + u^k \cdot \Pr(X > u)$$

Comments and Concepts:

1.  $X = (X - d)_+ + (X \wedge d)$

It may be easier to calculate  $E[(X - d)_+]$  as  $E[(X - d)_+] = E[X] - E[X \wedge d]$

2.  $LER = \frac{E[X \wedge d]}{E[X]}$  (loss elimination ratio)

3. A **franchise deductible**,  $d$ , is applied as follows:

$$Y^L = \begin{cases} 0 & \dots X \leq d \\ X - d & \dots X > d \end{cases} = (X - d)_+ + \begin{cases} 0 & \dots X \leq d \\ d & \dots X > d \end{cases}$$

$$E[Y^L] = E[(X - d)_+] + d \cdot \Pr(X > d)$$

4. Apply deductible,  $d$ , along with **maximum covered loss**,  $u$ , as follows:

$$Y^L = \begin{cases} 0 & \dots X \leq d \\ X - d & \dots d < X \leq u \\ u - d & \dots X > u \end{cases} = (X \wedge u) - (X \wedge d) \quad (\text{policy limit} = u - d)$$

$$E[Y^L] = E[X \wedge u] - E[X \wedge d]$$

$$E[(Y^L)^2] = E[(X \wedge u)^2] - E[(X \wedge d)^2] - 2d(E[X \wedge u] - E[X \wedge d])$$

Applying this equation with no maximum covered loss, in other words replacing  $(X \wedge u)$  by  $X$ , gives another formula for  $E[(X - d)_+^2]$ .

Apply Coinsurance With Factor  $\alpha$  ( $0 < \alpha < 1$ ), Deductible  $d$ , and Maximum Covered Loss  $u$ . (Insurer pays  $\alpha$  of the amount calculated *after* application of deductible and policy limit.)

$$Y^L = \alpha \cdot ((X \wedge u) - (X \wedge d)) = \begin{cases} 0 \cdots X \leq d \\ \alpha \cdot (X - d) \cdots d < X \leq u \\ \alpha \cdot (u - d) \cdots X > u \end{cases}$$

Expectations: (Compare this  $Y^L$  to the  $Y^L$  in Comment 4. above.)

$$E[Y^L] = \alpha \cdot (E[X \wedge u] - E[X \wedge d])$$

$$E[(Y^L)^2] = \alpha^2 \cdot (E[(X \wedge u)^2] - E[(X \wedge d)^2] - 2d(E[X \wedge u] - E[X \wedge d]))$$

These are just the modified versions of the expectations in Comment 4.

Apply Inflation Adjustment With Rate  $r$ , Deductible  $d$ , and Maximum Covered Loss  $u$ . (This concept is similar to coinsurance except that inflation is usually applied to losses only, keeping the maximum covered loss,  $u$ , and the deductible,  $d$ , the same from one year to the next.)

After inflation:

$$Y^L = ((1+r) \cdot X \wedge u) - ((1+r) \cdot X \wedge d) = \begin{cases} 0 \cdots (1+r) \cdot X \leq d \\ (1+r) \cdot X - d \cdots d < (1+r) \cdot X \leq u \\ u - d \cdots (1+r) \cdot X > u \end{cases}$$

Expectation:

**Useful Fact:**  $E[c \cdot X \wedge d] = c \cdot E\left[X \wedge \frac{d}{c}\right]$

Applied to an inflation adjustment, this fact gives

$$E[Y^L] = (1+r) \cdot \left( E\left[X \wedge \frac{u}{1+r}\right] - E\left[X \wedge \frac{d}{1+r}\right] \right)$$

## Aggregate Loss Model

This concept is the same as the compound counting distribution above except the primary distribution is a frequency distribution and the secondary distribution is a severity distribution.

$$S = \sum_{i=1}^N X_i$$

### Often Tested Process:

Many questions ask to use the normal approximation to perform a calculation. The normalization of the random variable  $S$  is

$$Z = \frac{S - E[S]}{\sqrt{\text{Var}(S)}}$$

Applying a deductible,  $d$ , to individual losses in the aggregate loss model (This concept is sometimes called **excess of loss insurance**.)

#### Method 1:

Leave the frequency distribution  $N$  unchanged and replace the severity distribution  $X$  by  $Y^L = (X - d)_+$ .

$$S = \sum_{i=1}^N Y_i^L \quad \text{where each } Y_i^L \text{ has the same distribution as } Y^L = (X - d)_+$$

#### Method 2:

Replace  $N$  by  $M$ , the random variable representing the number of losses that exceed the deductible  $d$ , and replace  $X$  by  $Y^P = X - d \mid X > d$ .

$$S = \sum_{i=1}^M Y_i^P \quad \text{where each } Y_i^P \text{ has the same distribution as } Y^P = X - d \mid X > d$$

## Often Tested Special Cases of Excess of Loss Insurance

1.  $N \sim P(\lambda) \Rightarrow M \sim P(\lambda \cdot \Pr(X > d))$
2.  $N \sim B(m, q) \Rightarrow M \sim B(m, q \cdot \Pr(X > d))$
3.  $N \sim NB(r, \beta) \Rightarrow M \sim NB(r, \beta \cdot \Pr(X > d))$

## Stop-Loss Reinsurance

(This is insurance for the insurance company, from the reinsurer's perspective. Apply deductible,  $d$ , to aggregate losses, *not* to individual losses)

$(S - d)_+ = S - (S \wedge d)$  = payment per loss random variable for reinsurer

$$E[(S - d)_+] = \int_d^{\infty} (1 - F_S(s)) ds = E[S] - E[S \wedge d] = \text{stop-loss premium}$$

Comments and Concepts:

1. If  $S$  is discrete, then  $1 - F_S(s)$  is a step function, starting at  $1 - F_S(0)$  and usually stepping down to 0. The above integral reduces to finding the sum of the areas of rectangles.
2. An **often tested case** is  $a \leq d \leq b$  and  $\Pr(a < S < b) = 0$  ( $S$  is discrete). In this case,

$$E[(S - d)_+] = E[(S - a)_+] - (d - a) \cdot (1 - F_S(a)) \quad (\text{draw a picture})$$

$$= \frac{b - d}{b - a} E[(S - a)_+] + \frac{d - a}{b - a} E[(S - b)_+] \quad (\text{linear interpolation})$$

3. Adding a maximum covered loss,  $u$ , along with an aggregate loss deductible,  $d$ , results in a payment per loss to the reinsurer of

$$(S \wedge u) - (S \wedge d) = (S - d)_+ - (S - u)_+ = \begin{cases} 0 \cdots S \leq d \\ S - d \cdots d < S \leq u \\ u - d \cdots S > u \end{cases}$$